



Job Title – Commercial Manager (UK)

Are you a results driven, dynamic, entrepreneurial and experienced commercial manager with a strong operational background with a consistent record of achievement across key roles?

If yes, we want to hear from you!!

The Role:

This is a high profile and challenging role offering considerable opportunity, authority and job satisfaction within a progressive and innovative industry leader who continues to attract significant levels of support from their “world class” UK and International partners.

This role offers fantastic opportunity to utilise your skill set and make a real contribution to the future success and direction of our business.

Your Responsibilities:

You will be a dynamic Commercial Manager with a minimum of 5 years experience within a National organisation. A proven leader you will be responsible for providing technical financial analysis and reports, in order to support the customer, drive performance and sales. You will provide financial information to support trading decision making, produce forecasting and budgeting reports on margin, sales and funding.

The Financial aspects involve managing a team to prepare the budget, forecasts and annual plans for the division; reviewing the month end close including analysis, interpretation and commentary of results; providing decision support analysis for the Operations Director on an ad-hoc basis

You will be responsible for control and co-ordination of financial reporting for the parent and subsidiary companies both in the UK and overseas. Producing accurate monthly management accounts within timeframe and liaising with auditors to produce annual financial statements.

Your appointment will include the role of Company Secretary and you will be required to comply with all statutory requirements.

You will also lead, motivate and inspire a management team of high calibre individuals. You will be highly organised, a real team player, and able to work under pressure. In return the company will offer a competitive salary and bonus package.

Essential Criteria:

You will possess Market and Industry knowledge, with the ability to fully comprehend the commercial and operational environments of the company its customers and stakeholders.

You will have a proven track record in the financial stewardship of divisional results. In particular financial modelling and bid management for significant, complex, £multi million deals. Experience of manufacturing principles and quality assurance along with basic accounting skills.

Desired Criteria:

An advanced operator of Excel and Powerpoint is essential, Navision, Sage or SAP accounting system knowledge would be advantageous.

Specific distribution profiling and analysis of historic actual data with relevant software would be extremely advantageous.

Benefits:

The continuing desire to maintain our competitive edge brings with it the need to constantly support, coach and develop our people. Regular performance development reviews combined with ongoing training and the desire to promote internally offer the career solution to our ambitious staff. We do our utmost to ensure that working at Daltons is as rewarding as it is enjoyable and challenging. As such, our benefits package includes all the elements you'd expect from a successful business including travel opportunities, health insurance and an end to the working week at 2.30pm on Friday.

Our Company:

Dalton was established in 1948 and is one of the world's leading manufacturers of animal identification solutions. We produce products to assist traceability, disease control and animal welfare.

We operate in over 40 countries around the world through wholly owned subsidiaries and licensed distributors. (see www.daltonid.com) Entering into an era of RFID (Radio Frequency Identification) the company is set for global expansion based upon its unique range of products now available following 10 years of R&D.

In an ongoing commitment to being an employer of choice, we are committed to employing and developing talented and creative people who thrive on working in a challenging and fast paced environment.

Additional Information

Location:	ENGLAND – Henley-on-Thames RG9 1HG
Status:	Full Time, Permanent
Reference Code:	55746126/8
Career Level:	Executive/Senior Manager
Education Level:	Bachelor's Degree
Job Category:	Finance & Business Development
Salary:	Starting 40,000 – 55,000 UK£ per year (Gross) Subject to skills and experience

Contact Information

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